

Message Text

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PAGE 01 CAIRO 06944 031757Z
ACTION AID-31

INFO OCT-01 NEA-10 ISO-00 TRSE-00 OMB-01 L-03 H-01
IO-13 SP-02 EB-08 COME-00 /070 W
-----106136 031849Z /45
P 031752Z MAR 78
FM AMEMBASSY CAIRO
TO SECSTATE WASHDC PRIORITY 6262

C O N F I D E N T I A L CAIRO 06944

E.O. 11652: GDS
SUBJECT: GOE PRICING POLICY

REFERENCES: A) STATE 053632, B) CAIRO 06738

1. REF B) PROVIDES SOME OF INFORMATION REQUESTED IN REF A). WE SEEKING OBTAIN ADDITIONAL COMMODITY PRICE INCREASE DETAILS REFERRED TO PARA 9 REF B), BUT UNLIKELY THIS WILL BE AVAILABLE TO YOU BY MARCH 6. SHOULD NOTE THAT WE EXPECT GOE MAY BE SENSITIVE TO PUBLIC DISCUSSION OF ANTICIPATED COMMODITY SPECIFIC PRICE INCREASES. (FOLLOWING JAN 1977 RIOTS, GOE HAS NOT WISHED TO HIGHLIGHT PRICE INCREASES BEFORE (OR AFTER) THEIR OCCURRENCE.) ALTHOUGH WE WELCOME THESE GOE STATEMENTS OF PURPOSE AND BELIEVE US ASSISTANCE PROGRAMS HAVE HELPED CREATE SETTING IN WHICH GOE PLANS HAVE EVOLVED FAVORABLY, WE DOUBT IT WOULD BE WISE TO SUGGEST THAT PRICE INCREASES ARE ASSOCIATED WITH US ADVICE TO, MUCH LESS WITH US OR IMF PRESSURE ON, GOE.

2. IN GENERAL, WE BELIEVE MOST SIGNIFICANT SPECIFIC STEPS PROJECTED TO BE TAKEN BY GOE ARE PRICE INCREASES TOTALING LE 50 MILLION AT END 1977, AND LE 107 MILLION SO FAR IN 1978, DECENTRALIZATION OF PRICE DECISION-MAKING TO MANY INDIVIDUAL ENTERPRISES (WHICH INHERENTLY WILL LEAD TO FURTHER PRICE RATIONALIZATION), LIMITATION THAT WAGE INCREASES WILL NOT BE ALLOWED TO ABSORB ALL OF INCREASED
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INCOME ENTERPRISES WILL RECEIVE FROM PRICE INCREASES, AND EXPECTATION THAT INDIVIDUAL ENTERPRISES WILL HAVE GREATER CONTROL OF THEIR OWN CASH FLOW.

3. WILL ADVISE WHEN FURTHER DETAILS AVAILABLE. EILTS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: POLICIES, COMMODITIES, PRICES
Control Number: n/a
Copy: SINGLE
Draft Date: 03 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978CAIRO06944
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780098-0203
Format: TEL
From: CAIRO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197803111/aaaadqjg.tel
Line Count: 60
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 0dbcbab9-c288-dd11-92da-001cc4696bcc
Office: ACTION AID
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 78 STATE 53632, 78 CAIRO 6738
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10 jun 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3132934
Secure: OPEN
Status: NATIVE
Subject: GOE PRICING POLICY
TAGS: ETRD, EG
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/0dbcbab9-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014